



## NHH HOTELS & RESORTS

### **STATEMENT OF QUALIFICATION**

NHH Hotels & Resorts is the premier third party hotel management company that focuses on upper-upscale to luxury hotels, resorts, and casinos. With an emphasis on independent hotels, urban or resort locations, NHH delivers above-market revenue results with measurable operating efficiencies in a timely manner. Distressed or value-add, NHH is aligned with your goals to manage the hotel or resort efficiently and proactively.

Formed in 2006, NHH Hotels & Resorts was created to be the “built-for-action” intuitive management platform to partner with you on your hospitality needs. With no legacy assets from the previous cycle to hamper our focus or drain our resources, NHH can attend to your immediate needs.

John J. DePaul, President and CEO, has recruited and retained the best of talent and friends to NHH. Senior management has an average of 20 years worth of hospitality operational experience in the upper-upscale to luxury segment both in independent and branded hotels.

In the past three years, NHH Hotels & Resorts has managed or asset managed 24 hotels in 16 states. NHH is a proud member of the American Hotel and Lodging Association (AH&LA). For detailed information, please visit [www.nhhllc.com](http://www.nhhllc.com).



## NATIONAL HOSPITALITY HOLDINGS LLC

National Hospitality Holdings LLC (NHH), the parent to NHH Hotels & Resorts, is a diversified, fully-integrated hospitality investment platform. The company’s Sole Owner and Managing Member, John J. DePaul, brings 30 years of hospitality operational, financial and principal experience at both branded and independent levels.

NHH will invest equity, advise or asset manage. To date, NHH has been involved in assignments in excess of \$5 billion. NHH has been actively engaged as the go-to company for distressed hospitality assignments. Our clients have ranged from pension funds, pension fund advisory firms, hotel companies, banks and servicers.

NHH is a proud member of the Pension Real Estate Association (PREA), the premier association for institutional investors of real estate. For more information, please visit [www.nhhllc.com](http://www.nhhllc.com).

**John J. DePaul, Managing Member, NATIONAL HOSPITALITY HOLDINGS LLC**

John J. DePaul is the Sole Owner and Managing Member of National Hospitality Holdings LLC (NHH), a diversified, fully-integrated hospitality investment and operations platform. He brings 30 years of hospitality operational, financial and principal experience at both branded and independent deluxe hotels.

NHH invests equity, manages, advises or asset manages. In the past three years, NHH, through its subsidiaries, has managed or asset managed 24 full-service upscale and upper-upscale hotels. In addition, NHH has been involved in assignments in excess of \$5 billion as an advisor.

Quoted in industry and national publications, recognized for award-winning renovation designs, and invited as a guest lecturer for top hotel university programs, John brings a fresh, progressive perspective on hotel operations, marketing and investments.

John returns to NHH in 2012 after an assignment with Sonesta International Hotels Corporation as Executive Vice President of Development. In addition to his Executive Committee participation that oversaw the 36 domestic and international hotels, casinos and cruise ships, John was responsible for Worldwide Development activities that concluded with the pending sale of Sonesta to Hospitality Properties Trust, a publicly traded REIT, in a strategic win-win transaction. Sonesta will trade for a 71% premium to its share price and was a transaction in excess of \$170 million dollars.

John was a principal with Berwind Corporation from 1996 to 2006 as Vice Chairman and CEO for Melrose Hotel Corporation LLC. John identified, acquired and managed a portfolio of upper-upscale branded and independent hotels in major urban markets. With an emphasis on “comfortable luxury,” Melrose grew a reputation in the industry with its customers and employees as an independent four diamond brand alternative.

Prior to Berwind, John was the Vice President of Hotel Investments for a Philadelphia developer responsible for the underwriting of a luxury hotel that became The Ritz-Carlton, Philadelphia. John has also held Executive Management positions for The Ritz-Carlton Hotel Company in both New York City and Philadelphia. John started his career with Hilton Hotels Corporation in 1981 and served in various management capacities in Philadelphia, Washington D.C. and New York City.

John is married, has four children and lives in the Philadelphia area. To contact John, you can email him at [jdepaul@nhhllc.com](mailto:jdepaul@nhhllc.com) or call 610-228-2081.